

ONE WEEK MORE.

YOU will have the opportunity to have a pair of pants made to order for \$3-and a suit for \$13.25. Have you seen our line? If not, call around at 121 Salem avenue before the 26th of this month, and you will be surprised at our prices. Pants cut and made to order from \$3 to \$8.25. Suits cut and made to order, \$13.25 to \$35. Equal in style, fit and finish to any tailor in America. Open evenings until 10 p. m.

PLYMOUTH ROCK PANTS COMPANY.
121 SALEM AVENUE.

SALEM NEWS.

Roanoke Times Bureau, Dillard & Persinger Building, College Avenue,
J. Ernest Walker, Agent.

SALEM ADVERTISEMENTS.

SALEM IMPROVEMENT CO.,

SALEM, VA.

For Information About Real Estate,

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J. W. F. Allemong, Pres.,

an23-tf

Salem, Va.

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LONG'S MUSIC HOUSE

Calls Your Attention to Their

SHEET MUSIC

Department. Ditson's music received as published. Presser's publications in full and a large line of 10-cent music handled. Anything in the music line from a Jew's harp to a grand piano or a church pipe organ can be gotten from us at prices which cannot be beat, and at terms which there are none easier. Orders by mail promptly attended to Bank Building, College Avenue. jan23-tf

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UNION ST., SALEM

Wholesale and Retail
COAL, LUMP
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SALEM, VA.

Fitters,
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Dealers in Iron, Lead and Terra Cotta
Piping, Pumping Machinery, Pumps,
Rubber Hose and Packing.
Steam Fitting a Specialty.
Get our estimates before contracting.
jan23-tf

L. W. SPIES,

The Salem Baker and Confectioner, Main Street, Salem, Va.

Cakes and Confections, wholesale and retail. Orders for weddings and parties filled. Ornamental work a specialty.
jan26-1yr

Camden Iron Works,

ALABAMA STREET, SALEM, VA.

Manufactures Ornamental and Architectural Castings, Iron Fencing, Cresting, Iron Fronts, Minors' Cars, etc.
Full line of hardware at store, corner Main and Colorado streets.
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WANTED—WASHING AND IRONING for gent's or families. Free delivery. LYDIA A. BROWN, Water street, Salem. feb6-1mo

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All kinds of Ranges, Cooking and Heating Stoves for sale. Tin Roofing, Spouting and Gutting and Copper Work contracted for. Prices low. Satisfaction guaranteed. 3 5 1yr

HAIR MATTRESSES—WE MANU-

facture all kinds of mattresses for sale, wholesale and retail. Hair mattresses re-made a specialty. Practical workmen employed, work warranted, prices low. Orders by mail promptly attended. Will buy clean shucks and straw. J. B. RICHARDSON & SON, Alabama st., Salem Va. P. O. box 326. 3 5 1y.

FLOWERS AND DECORATIVE PLANTS.

I have in Green Houses now ready for sale, Palms, Dracenas, Rubbers, Screw Pines, Azaleas, Roses, Geraniums, Fuschias, and a general assortment of all kinds of plants for pots or bedding. Prices low and stock first-class. Please give me a call.
Visitors welcome at all times.
J. SMARTZER,
Florist, Salem, Va.
River Side Flower Gardens. 4 1yr

PROFESSIONAL.

W. M. MONTGOMERY,
ATTORNEY-AT-LAW,
EAST WING COURTHOUSE, SALEM, VA.

NEW OFFICERS

Of the Comas Cigarette Machine Company.

The annual meeting of the stockholders of the Comas Cigarette Machine Company was held yesterday in the office of the company, on College avenue, and was largely attended. The report of the president was read and considered very satisfactory.

D. B. Strouse was re-elected president; T. J. Shickel, secretary and treasurer. The following board of directors was also elected: Major J. C. Green, Dr. J. A. Gale, D. B. Strouse, T. J. Shickel, S. F. Simmons, F. H. Chalmers and J. C. Langhorne.

BREVITIES.

There will be a meeting in the Baptist Church Sunday morning, after the usual services, of members to take action regarding the call of a pastor. A full meeting of the members is expected.

State Senator Green and his son, Dr. Peyton Green, former residents of Salem, but now of Wytheville, were in town yesterday.

In the clerk's office yesterday a marriage license was issued to Locke Elliott Maner and Florence Anna Campbell, both of Roanoke county.

Capt. T. C. Morton, of Staunton, grand commander of the Legion of Honor, has succeeded in organizing a council of this order here of about thirty members. The necessary papers were forwarded to Boston, and it is expected that the council will be finally instituted the last of the month.

Among those in Salem yesterday from other towns were: P. A. Kruse, of Lynchburg; Colonel Cary, of Richmond; Dr. Kolner, Dr. Gale and J. A. Jamieson, of Roanoke.

Brown Brothers opened a new dry goods store yesterday in the Critz building.

Messrs. D. B. Strouse and T. J. Shickel left last night for Lynchburg to attend the annual meeting of the Roanoke stockholders, to be held to-day.

Wakin, of the Radford division, Norfolk and Western railroad, Eakin, attended the P. Henning Friday morning.

Jenny is here on a visit. He will preach in the Methodist church Sunday morning.

A. G. Duncan, of the town council, is in New York city.

The Salem wholesale firm of Stras Brothers & Spotts, have just sold a carload of furniture and carpets for the new hotel at the Blue Sulphur Springs in Tazewell county.

Salem's new industry for manufacturing the Goodwin coffee roaster has rented the Preston cannery, and workmen are now arranging the building so as to commence work next week.

A Fortune Smoked Up.

A prominent citizen and business man of Roanoke city recently decided to abstain from the use of tobacco in any form, after chomping and smoking for fifty years. He made a calculation of what the habit had cost him, placing the amount paid out for tobacco at \$40 annually, far less than he spent, and was astonished to learn that the weed had cost him \$13,901.23, a comfortable little fortune.

Improvements at the Market House.

The Roanoke Sanitary Plumbing Company has been notified by the board of public works that it has been awarded the contract for putting in a cement floor, sewer pipe and closets in the Second ward market house. The work will be begun as soon as the weather permits the butchers to occupy the public square.

Guaranteed Cure.

We authorize our advertised druggist to sell Dr. King's New Discovery for Consumption, Coughs and Colds, upon this condition. If you are with a Cough, Cold, or any Lung, Throat or Chest trouble, and will use this remedy as directed, giving it a fair trial, and experience no benefit, you may return the bottle and have your money refunded. We could not make this offer did we not know that Dr. King's New Discovery could be relied on. It never disappoints. Trial bottles free at Christian & Barbee's Drug Store. Large size 50c. and \$1.00.

A Leader.

SINCE its first introduction, Electric Bitters has gained rapidly in popular favor, until now it is clearly in the lead among pure medicinal tonics and alteratives—containing nothing which permits its use as a beverage or intoxicant. It is recognized as the best and purest medicine for all ailments of Stomach, Liver or Kidneys.—It will cure Sick Headache, Indigestion, Constipation, and drive Malaria from the system. Satisfaction guaranteed with each bottle or the money will be refunded. Price only 50c. per bottle. Sold by Christian & Barbee.

Bucklen's Arnica Salve.

THE best salve in the world for Cuts, Bruises, Sores, Ulcers, Salt Rheum, Fever Sores, Tetter, Chapped Hands, Chilblains, Corns, and all Skin Eruptions, and positively cures Piles or no pay required. It is guaranteed to give perfect satisfaction or money refunded. Price 25 cents per box. For sale by Christian & Barbee.

Strictly Business.

Operative Manager—I can't afford to pay you over seventeen dollars a week and expenses, and you must permit me to announce you as receiving one thousand dollars a night.

Madame Highnote—Make it twenty, and you may announce me at two thousand dollars a night.—Puck.

THEY TAKE THE BLAME.

Men Who Hire Out as Professional Blunderers.

They Are Discharged Several Times a Day Just to Appease the Wrath of Some Indignant Customer—A Queer Occupation.

"Professional scapegoat" does not appear among the thousands of occupations which designate the manner of employment of the inhabitants of this city as classified in the directory, says the Philadelphia Record. More than one man whose name appears there graced by the simple but comprehensive word "clerk" is, if the truth were known, fully entitled to classification as a professional scapegoat. There is more than one that is paid a substantial salary by large houses for no other occupation than taking upon his shoulders the blame for all the misdeeds of the establishment, and suffering the supposed loss of his situation at the rate of a dozen times a day or as much oftener as occasion may require. Being discharged a half-dozen times a day without once losing his position, and at the same time being well paid for the peculiar performance, is, indeed, a novel idea. This is how it is done:

A lady makes a purchase of several articles, all of which are to be sent to her address, as given, before a certain hour without fail. The following day the customer returns, and in her own sweet way proceeds to "tear out" the floor manager or proprietor, as it may be, because the goods failed to arrive at the promised hour. The story is patiently heard, and the word is passed along for Smith. Smith makes his appearance with a countenance professionally penitent and submissive.

"Smith," the manager begins, "you were instructed to send this lady's goods to the address given you before four o'clock?"

"Yes, sir," is Smith's plaintive reply, "but—"

"Never mind an explanation. I understand. Your neglect caused the delay and has risked the loss of one of our best customers. We cannot put up with your carelessness any longer. You may go to the office and get your pay."

Smith steals away with a ready-made crestfallen look upon his face.

"Madam, I regret the occurrence of such an unnecessary blunder, but as sure you it will not happen again; surely not from that man," and madam takes her departure fully satisfied that she has had her revenge.

Another irate customer appears on the scene. This time the trouble is with a suite of furniture which had been purchased a week before as in perfect order, but has already begun to show signs of approaching dissolution. The aggrieved purchaser opens on the manager, who at once sends for "the man who takes the blame," and opens his usual programme.

"How is this, sir? What do you mean by sending out goods in such a condition? You have been repeatedly told not to permit any goods to leave your department unless in perfect order. This is not the first time this has happened; but it will be the last. Go to the office and get your pay; we have further use for your services."

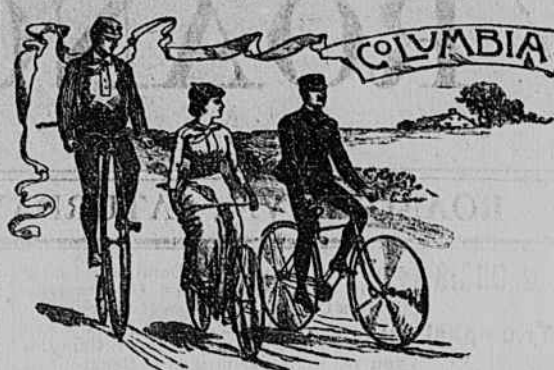
"Madam, I am very sorry the goods should have been so deceived by my salesmen. We cannot verify the take back the furniture after it has been used, but we will send a man to your house to put it in proper shape, and the lady goes on her way satisfied that she has received justice."

"The man who takes the blame" is next discharged for overcharging in making a sale of silk dress goods. He then suffers a tirade of abuse and is also to go because he has sold a set of fine china without calling the attention of the purchaser to several little defects. And so it goes from morning to night, day after day, week in and week out.

The poor fellow is made to suffer for all the sins of the entire establishment, from the manager down to the errand boy. "It is a somewhat strange but true fact that many people are satisfied to put up with considerable inconvenience if they can only be revenged by seeing some one discharged. Sometimes when we bring out our man who takes the blame, the customer ventures to suggest that he is not the man who waited on her, but we insist that he is, and the man adds his own assertion, and in nine cases out of ten the customer is convinced. Very few people take enough notice of salesmen to identify him unless they meet him frequently. I have known some establishments that have employed two or more men to take blame in order to facilitate matters. The funniest part of the thing is that our scapegoat man grows fat on being 'cussed.' He has increased from one hundred and fifty pounds to two hundred and twenty pounds in fifteen months, and smiles so much that we will have to change him and get some dyspeptic-looking individual in his place."

ROANOKE CYCLE COMPANY,

SOLE AGENTS FOR



3131m

114 SALEM AVE S. W.

ICE LOCOMOTIVE.

Description of a Machine Invented by a New York Boiler Inspector.

At Fishkill Landing on a freight car is a so-called ice locomotive. It was built by a New York boiler inspector as an experiment for navigating the Hudson on the ice. It is about six feet long, with a cab attached. The boiler head, inside the cab, is supplied with a trolley valve, steam gauge, reverse lever and steam cocks exactly like a locomotive. Under the center of the boiler, connected with the steam chest by side rods, are two small cogwheels, twelve or fifteen inches in diameter. Under each end of the machine are two steel runners each a foot long and fashioned like circuit runners. The cogs are expected to dig into the ice and thus move the machine along over the ice on the runners at a rate of speed not yet estimated by the inventor. The cab is not large enough for a person to get inside, but the machine will probably draw, or is intended to draw, a small platform car behind on runners, and from this car the trolley inside the cab and the reverse lever can be handled. The whole machine weighs one thousand pounds.

Some years ago Mr. Dodd, of Dodd's express, built a machine at Fishkill Landing for travel over the ice. All machinery attached to it was of a ponderous character, so that when the steam iceboat was completed it weighed five or six tons. It was placed on the ice at Fishkill Landing to test its speed. The steam was let on, but the big cogs, which were to force the boat along over the ice, instead of doing so, dug down into the ice and almost cut the mass of iron and wood through, and Mr. Dodd came near losing his machine. After the invention had cost him many hundreds of dollars it had to be abandoned.

The later invention is the only thing of the kind that has come before the public since. It remains to be seen what it will amount to. It has one advantage over the Dodd invention—it does not weigh much more than an ice yacht.

SWALLOWED A HORSE.

A Marvelous Snake Story That Comes All the Way from Georgia.

W. Parker, a respected citizen of Georgia, is authority on snake lore, according to the Atlanta Constitution. "Dr. I. N. Chandler," a famous medicine in Carroll County, Ga., says a hotel in Bremen, Ga., while he traded in a horse, and started out for his buggy, leading his horse across a river bridge at Kingsport, he suddenly heard a roar from the trees which he supposed was a bear. Looking up the hill he saw a snake in commotion and bending toward him. He saw a huge body which he supposed was a snake. The doctor put his horse and was quickly on the ground. Feeling the buggy jerk he saw the snake swallow the horse's head and plunge into the water just above the bridge, and as he poked his head out on the other bank of the stream, his tail still upon the side of the hill, his body reached clear across the river. The horse, having on new shoes, kicked through the stomach of the snake, and the snake stopped and the stream was dammed, and the water rose and floated the snake to a level with the bridge. The doctor jumped out of the buggy, took out a big knife, and cutting the hole larger where the horse's feet were sticking out of the snake's body, the horse floundered out and mounted the bridge. The doctor secured him to his buggy and drove on, but by this time the water had backed till the horse had to swim to low ground, but they made their escape."

A CORNER ON FIGURES.

RECENT statistics show that the total horse power represented by the world's machinery is 394,000,000.

The number of paupers in the United States, according to the census bulletin, is 73,045, of which 40,741 are males and 32,304 females.

CHILDREN are not numerous in France. Out of 10,000,000 families in the republic one-fifth have no children at all and another fifth have only one child each.

IDAHO has one citizen for every square mile of her territory. Or to speak accurately, there are 84,290 square miles of land in the state and 84,385 people.

If all the babies born in one year were laid in a line, head to foot, they would stretch from New York to Hongkong. If they could walk past a corner at the rate of twenty per minute, it would take them six years to pass.

The best way to fry apples is to halve them, remove core, put some butter in frying-pan and put in the halves, the cut side down; then add a little water and let boil dry; then fry.

LOVELL
DIAMOND
CYCLES.

Wheels sold on easy terms. Bicycle catalogue free.

Call and see this year's styles.

PROFESSIONAL.

R. E. SCOTT, A. P. STAPLES, SCOTT & STAPLES, attorneys-at-law, Roanoke, Va., office over Roanoke Trust Loan and Safe Deposit Company. 5 14 tf.

OAKLEY & WOOLWINE, Funeral Directors and Practical Embalmers, 120 Third avenue, Roanoke. Calls answered in city or country. Residence telephone No. 23; office, 61. ap7-1y.

ADDICKS & WERNWAG, Electricians and machinists, 208 Commerce street. Estimates given on all kinds of electrical work. Machinery repaired. Work guaranteed. nov7-1yr.

S. HAMILTON GRAVES, ATTORNEY-AT-LAW, Roanoke, Va., Office, 116 Commerce street, over "The Roanoke Savings Bank." nov17-1y.

G. McH. GISH, ATTORNEY-AT-LAW, No. 7 Campbell Street S. W. Roanoke, Va. dec6-1yr.

WM. LUNSFORD, ATTORNEY-AT-LAW, office Campbell street over Adams Express Co.'s building. aug10-6m.

JOHN H. WRIGHT, B. LACY BOGGS, WRIGHT & HOGG, Attorneys-at-Law, Roanoke, Va., Room 6, Mooma Building, Jefferson street. Courts—Roanoke city and county, and Craig and Botetourt counties. Special attention given to collection of claims. mar4-1y.

JOHN H. BARTLETT, American Institute Mining Engineer, Room 5, Times Building, ROANOKE, Va. Reports and examinations made. apr5-1y.

J. ALLEN WATTS, EDWARD W. ROBERTSON, WATTS & ROBERTSON, ATTORNEYS-AT-LAW, Roanoke, Va. feb4-tf.

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W. O. HARDAWAY, A. L. PAYNE, HARDAWAY & PAYNE, ATTORNEYS-AT-LAW, Room 3, Asberry Building, opposite Post Office, Roanoke, Va.

S. GRIFFIN, WM. A. GLASSGOW, JR., Bedford City, Va. Roanoke, Va. GRIFFIN & GLASSGOW, Attorneys-at-law, room 8, Mooma Building, Jefferson st., Roanoke, Va. Practice in courts of Roanoke city and county and adjoining counties. jan20-tf.

D. S. GOOD, ATTORNEY-AT-LAW, Roanoke, Va. Room No. 14, New Kirk Building, opposite Kenny's tea store. oct4-1yr.

R. U. DEER, Attorney-at-Law, Rooms 6 and 7, Masonic Temple, Roanoke, Virginia. mar5-1y.

J. WM. BOYD, ATTORNEY AT LAW and commissioner of accounts. Room 1 Court House Square, Roanoke Va. P. O. Box No. 801. mar3-1yr.

W. S. GOOCH, ATTORNEY-AT-LAW, Room 5, second floor, Asberry Building, ROANOKE, VA. Courts: All the courts of Roanoke City and County. Telephone 99. oct4-tf.

CITY DIRECTOR

Of the Principal Business Houses of Roanoke.

The following is published for the benefit of strangers and the generally. It includes all trade professions and cannot fail to interest to all who intend trans business in Roanoke:

ARCHITECTS, GUSTAF BOTTEGER, Masonic Temple, NOLAN & DE SAUSSURE, Architects, 101 Temple, ROANOKE, Va. WM. L. REID, Masonic Temple, WILSON & HUGGINS, 124 Third avenue.

ATTORNEYS-AT-LAW, CHARLES A. McHUGH, Room 10, Kirk Building, FIRST NATIONAL, Salem ave. & Henry BOOTS, SHOES, TRUNKS, ETC. I. BACHRACH, 54 Salem ave.

BUILDERS AND CONTRACTORS, F. J. AMWEG, Commercial Bank Building, FRANK H. MAY, 105 Jefferson st., P. O. Box 119.

BUSINESS COLLEGE, NAT. BUS. COLLEGE, 3rd ave. & Henry CANDY, MAN'FR, FANCY CAKE BAKING, ICE CREAM FURNISHER, CATONIS, 50 Salem ave.

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COMMISSION MERCHANTS, B. F. ALLEN, 3 Commerce st. (wholesale in fruit and produce), 'phone 190. COURT STENOGRAPHER, CHAS. E. GRAVES, office with Penn & Co.

DIAMONDS, WATCHES & JEWELRY, D. L. SOLOMON, 108 Salem ave. DRUGGISTS, HALLER & BARNES, corner Jefferson & 1st ave.; tel. 200.

FUNERAL DIRECTOR, G. W. SISLER, 407 Second st. n. e. (coffins, kets, robes, etc.), Tel. 109. FURNITURE, CARPETS, ETC., COOPER & STONE, 10 Salem ave. s. e.

GROCERS, R. J. ECKLOFF, 21 Jefferson street. F. H. WALKER, Campbell st., 1 door east of person.

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SCAVENGER AND GARBAGE WORK, PRYOR WOODSON, 23 Fourth ave. n. w.

SEWING MACHINES, NEW HOME, J. A. CAMPBELL, Agent, Henry street.

STEAM LAUNDRIES, DIXIE, Franklin and Second sts., tel. 187. ROANOKE, 129 Kirk ave. s. w., tel. 110.

STENOGRAPHERS & TYPEWRITERS, C. M. HUGGETT, room 12 Masonic Temple.

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FISH: WHOLESALE AND RETAIL, C. M. MURDEN & CO. (experienced fisherman), cor. Nelson street.

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DRESSED FOWLS, VEGETABLES, &c., S. J. AKERS, City Market. J. W. BILCOE, City Market.

PRODUCE, FISH AND OYSTERS, HUDSON & DEAL, 19 Salem avenue n. (wholesale and retail). ROANOKE DRESSED BEEF CO., N. RENSCH, Stall No. 8.

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Whiskies from 3 to 12 years old family and medicinal use.

Try our OLIVETTE, analyzed by Professor